







FORGING A NEW FUTURE Entrepreneur. | 2023 MEDIA KIT





















2023 AT A GLANCE

Helping People Change Their Lives and the World

Entrepreneur's approach is both thoughtful and practical. But above all, it's human. We power people and we do it with storytelling and heart. Across our platforms, the passionate leaders of today turn to us to find real ideas, resources, and solutions from experts and entrepreneurial peers on today's evolving business challenges. This solutions-driven environment and trust that surrounds the Entrepreneur brand extends to those of our advertising partners.

3.2MM	20MM	100K	2.5MM
Magazine	Unique Visitors	Event	Book
Readers	Per Month	Attendees	Copies Sold

INTERNATIONAL EDITIONS: MEXICO, LATIN AMERICA, MENA, INDIA, & GEORGIA



MAGAZINE

3.2MM Magazine Readers

- 375K Rate Base
- •97K Digital Subs
- •4.3 Readers Per Copy
- •3x Startup Issues



MEDIA PARTNERS AND DISTRIBUTION CHANNELS



MSN **HEARST** newspapers

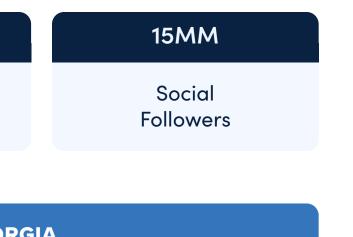


BUSINESS INSIDER











DIGITAL AND SOCIAL

20MM Unique Visitors Per Month

•25MM Monthly Page Views •157K Daily E-Newsletter Subs •720K Dedicated Email Subs 15MM Social Followers



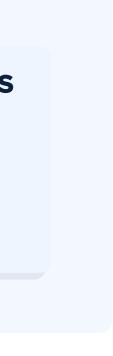
PODCASTS, BOOKS AND EVENTS

Thousands of Engaging Conversations

- •172K Average Podcast Network Downloads
- •100s Of Titles From Entrepreneur Press
- •100s Of Virtual Events



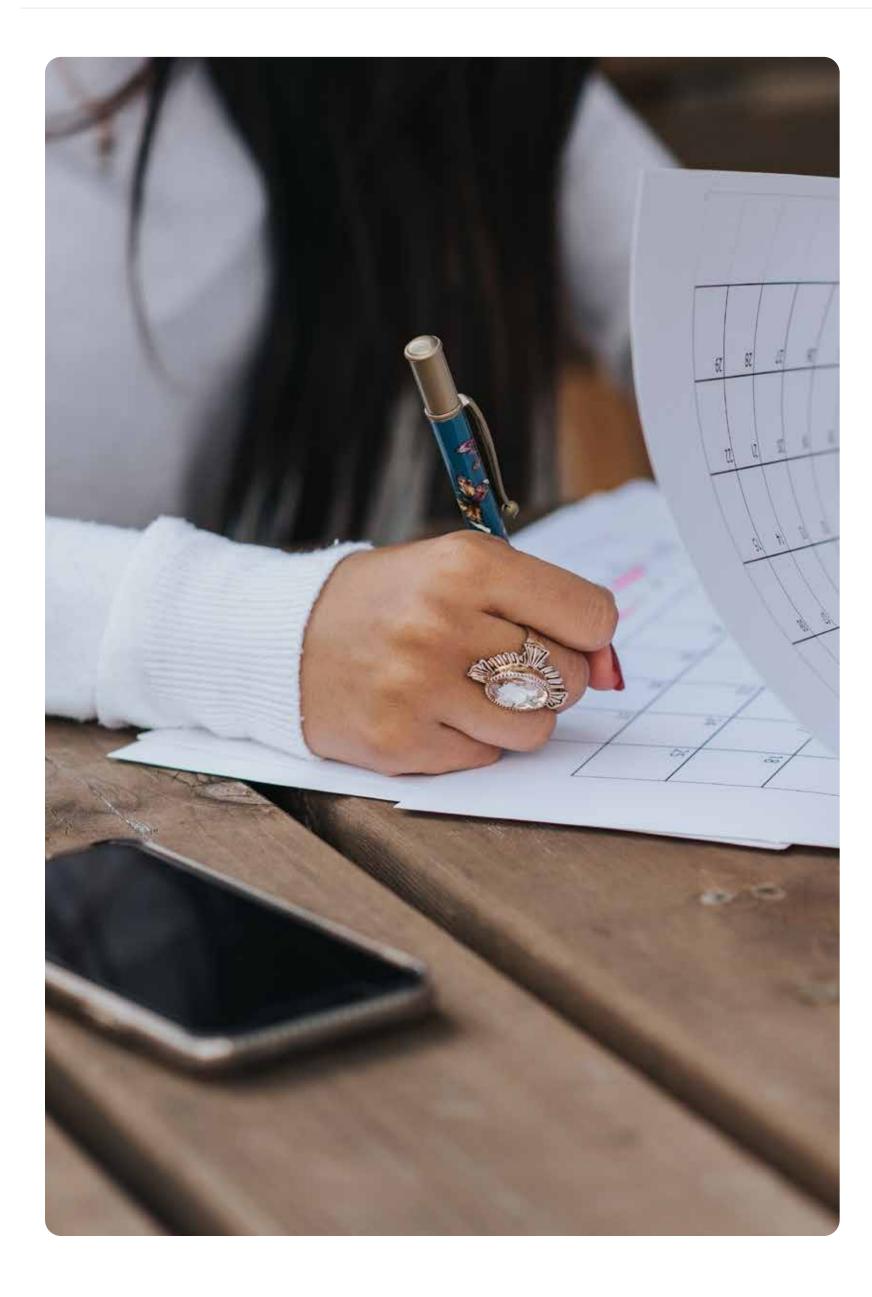








2023 EDIT CALENDAR













Guiding Emerging Entrepreneurs Through the Inspiration, Launch and Critical First Few Years of Business

JANUARY/FEBRUARY

• Habits of the Most Successful Entrepreneurs • Franchise 500®

Ad Close: 11/28/22 | On Sale: 01/17/23



MARCH/APRIL

- Best Business Apps
- How to Achieve Greatness

Ad Close: 01/20/23 | On Sale: 03/07/23

MAY/JUNE

 Best Incubators/Accelerators • Turning Ideas Into Reality

Ad Close: 03/17/23 | On Sale: 05/02/23



JULY/AUGUST

- The Sustainability Issue
- Best Side Hustles

Ad Close: 06/02/23 | On Sale: 07/18/23

SEPTEMBER/OCTOBER

•100 Women of Influence

Ad Close: 08/04/23 | On Sale: 09/19/23



NOVEMBER/DECEMBER

• The Future of Entrepreneurship

Ad Close: 09/29/23 | On Sale: 11/14/23

SPRING

Ad Close: 01/31/23 **On Sale:** 03/28/23

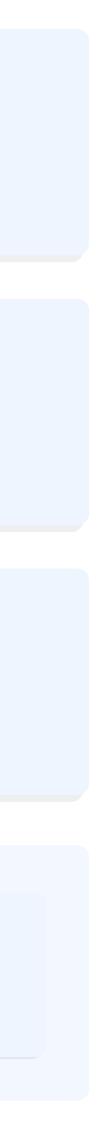
SUMMER

Ad Close: 04/18/23 **On Sale:** 06/13/23

FALL/WINTER

Ad Close: 06/27/23 **On Sale:** 08/22/23







Meet the People **Building for Tomorrow**

Entrepreneurs are the independent leaders designing the future with their groundbreaking innovations, ventures, and missions. They are brilliant minds with a distinctive spirit and approach to life that only one media brand serves and supports—Entrepreneur.

AFFLUENT LEADERS

Average Age 40

Ranked #1 **Average HHI** \$470,600

Ranked #1 Identify As An Entrepreneur 66.3% Index 204

9 Count | Alex Hofman





Fresh Prints | Josh Arbit, Jolijt Tamanaha, Jacob Goodman



Shippo | Laura Behrens Wu

BUSINESS DECISION-MAKERS

Ranked #1 **Business Owner/Partner/ C-Level Executive 75.5%** Index 193

Ranked #1 **Business Purchase Decision-Maker 80.6%** Index 162

INFLUENCERS

Ranked #1 **Opinion Leader** 82.3% Index 149

Ranked #1 Influence Others' Behaviors, Opinions and Thoughts on Business Issues 73.2% Index 189

Ranked #1 First to Try New Products or Services 78.8% Index 154

ShearShare | Courtney and Tye Caldwell

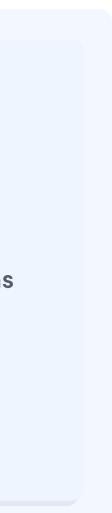


Fractional | Stella Han and Carlos Treviño



Stax | Suneera Madhani







TV Content for Inspired Minds

Entrepreneur's exciting new network inspires, informs, and celebrates the people shaping the future of business. Generate visibility with both in-program and interstitial brand integration opportunities featured against premium content that includes:



Original shows with insight on topics ranging from high-stakes investment to tips for success, and more



Behind-the-scenes looks at major brands, practical financial strategies, and much more



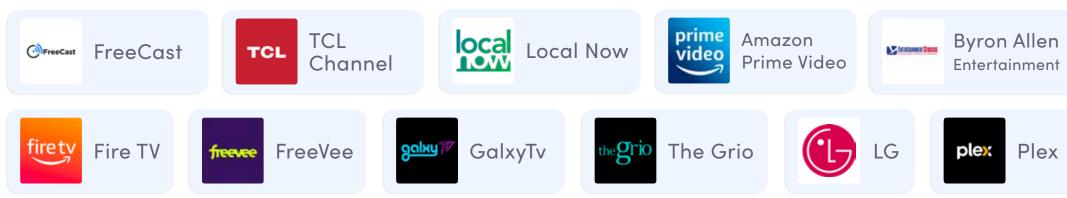
Entertaining interviews with leaders of tech, franchising, products, social media, and the world of celebrity business

Docu-style, in-depth looks at how modern founders and business owners are innovating their fields

Entrepreneur.

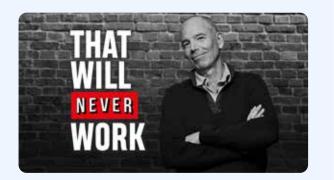
WHERE TO WATCH

Watch on Entrepreneur.com/TV as well as a growing list of linear, AVOD, and streaming platform partners like these.



FEATURED SHOWS

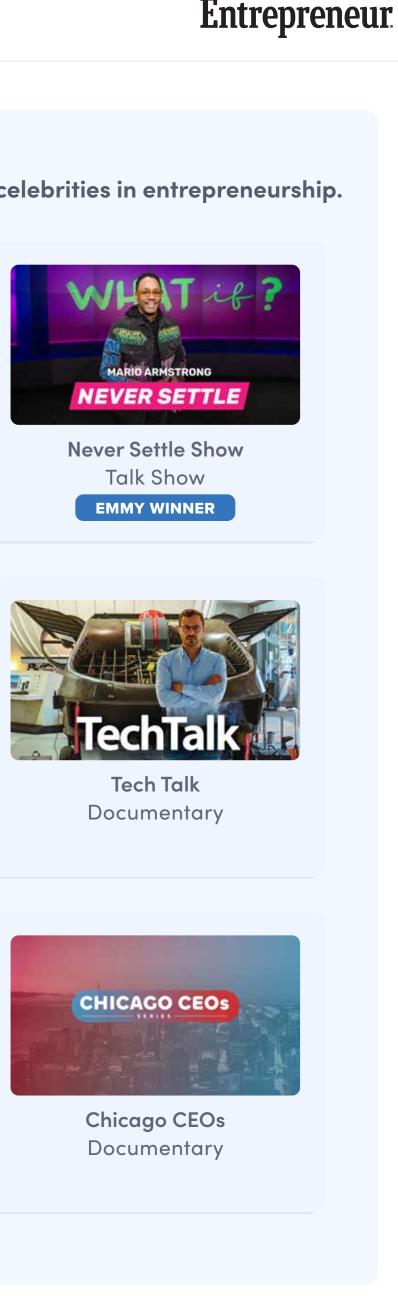
Content featuring some of the biggest personalities, mavericks and celebrities in entrepreneurship.



That Will Never Work Talk Show



My Story with Rohan Brown **Testimonial**

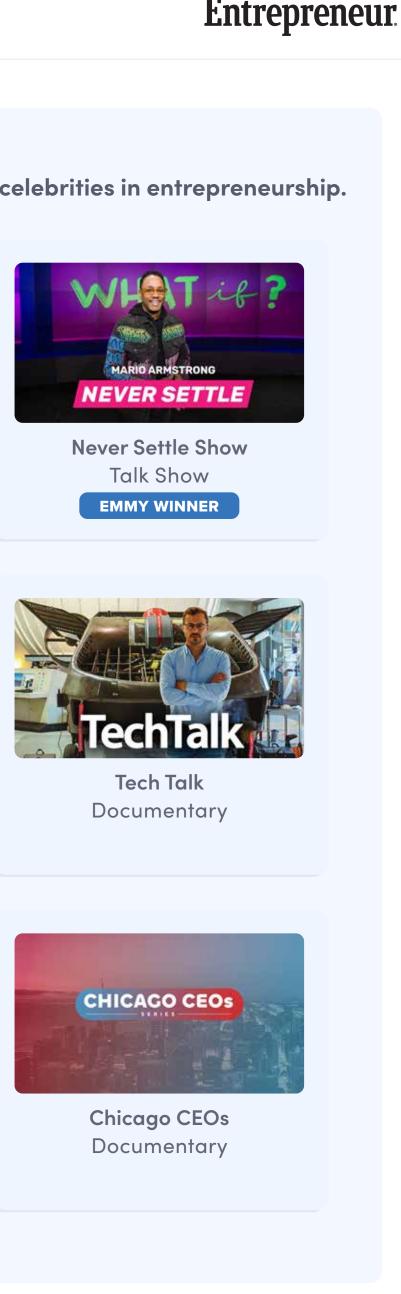




Entrepreneur Contest



Habits and Hustle with Jennifer Cohen Talk Show



Elevator Pitch



Unfiltered with

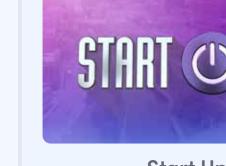
Jessica Abo

Interview

000

Unfiltered With Jessica Abo





Documentary



EMMY NOMINEE

UPDATED: 09/23

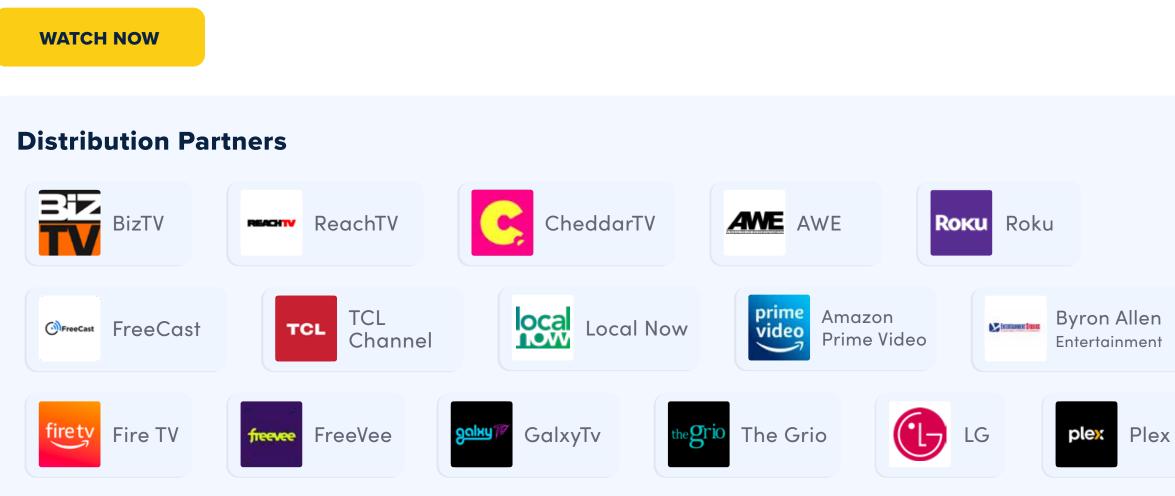
Be a Part of the Suspenseful Show With One Critical Minute to Make It

Entrepreneur Elevator Pitch gives real entrepreneurs the opportunity to pitch their businesses to investors. The catch? They have one minute to do it—the length of their actual elevator ride up to the boardroom to meet their potential funders.

A screen inside the elevator counts down: 59, 58, 57... as the entrepreneur makes their pitch and the elevator begins the trip to the top floor. If the pitch is accepted, the elevator doors open and our entrepreneur reaches the boardroom with the investors waiting to ask questions.

If the pitch fails to get investors' attention, they hear a voice in the elevator that says, "Good try... Going down!"

Learn more and become a part of the popular show helping entrepreneurs acquire the financial capital and media exposure they need to elevate their success.





25.6MM	4.2MM	6.2MM	75%
Video	Social	Social	Completior
Views	Video Views	Reach	Rate

Based on data from the latest season (7)











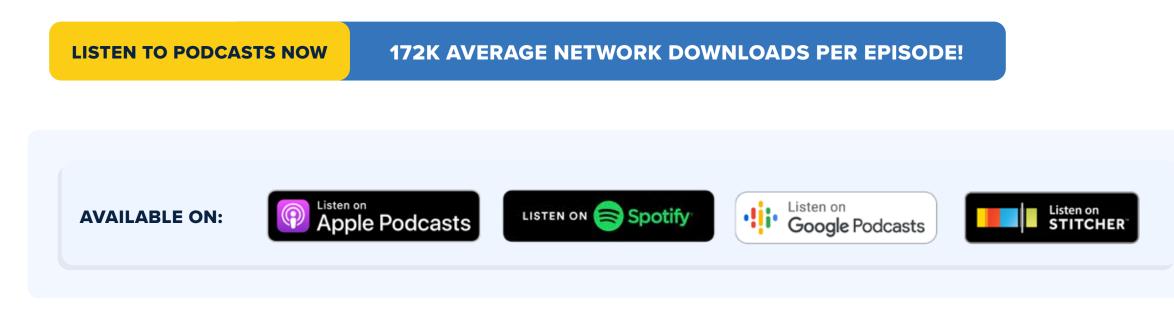


2023 PODCAST NETWORK

The Voices of Entrepreneurship

Connect with the dynamic voices behind these featured podcasts to align with today's unique perspectives on entrepreneurship.

Each show offers the opportunity to immerse your brand into relevant conversations for leaders driving business forward.





PROBLEM SOLVERS

Entrepreneur magazine's editor in chief tells the stories of real founders that solved real problems in their businesses, helping listeners get through any obstacle in their own ventures.

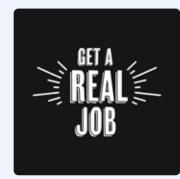


LISTEN NOW



HOW SUCCESS HAPPENS

Host Robert Tuchman features some of today's brightest entrepreneurial minds talking about overcoming challenges and using them as learning experiences to create success.



GET A REAL JOB

Entrepreneur.com's editorial director Dan Bova chats with entrepreneurs in unusual fields no one seems to consider "a real job," giving listeners get a rare glimpse into the real-life ups and downs experienced by comedians, treasure hunters, craft brewers and more.

LISTEN NOW



HABITS & HUSTLE

Habits and Hustle helps share the stories, habits, and rituals of people's journeys on living fulfilled lives. Host Jennifer Cohen interviews thought leaders, entrepreneurs, and overall extraordinary people who share what has made a difference in their success.

LISTEN NOW



LAUNCH YOUR BUSINESS

Starting a business can feel daunting and confusing, but it doesn't have to be. Business strategist Terry Rice provides emerging entrepreneurs with the critical guidance needed to start a business, save time and avoid burnout.

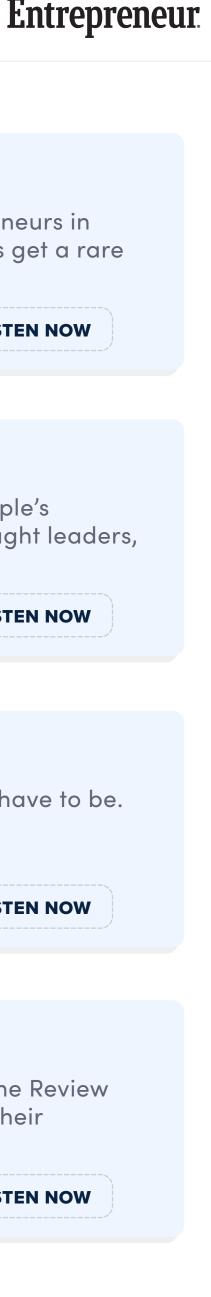
LISTEN NOW



BEHIND THE REVIEW

Hosted by Yelp's Small Business Expert, Emily Washcovick, Behind the Review features conversations with reviewers and business owners about their experiences—whether it was one star or five stars—giving listeners behind-the-scenes insights into what was really going on.

LISTEN NOW



UPDATED: 09/23

Bespoke Content Marketing Solutions for Your Brand

Entrepreneur Partner Studio, the custom publishing and marketing division within Entrepreneur Media Inc., produces content that engages business owners and elevates the conversation for brands.

Writers, editors, designers and marketing strategists create highly original, in demand content designed to resonate with partners' target audiences and inspire action.

SEE SPOTLIGHT EXAMPLES



Ideation & Development Collaborate with Entrepreneur Partner Studio's talented team to produce custom content based on your objectives.



Publication Strategy Carefully planned release dates of targeted content throughout the year consistently and memorably imprint your brand with our audience.



Distribution

Content is distributed across Entrepreneur platforms, to newsletter subscribers and social communities. Extended distribution with our media partners offers even more exposure to your target.



Optimization

Multivariate headline testing optimizes toward the highest-performing content. Metrics-based reporting and data inform future efforts.

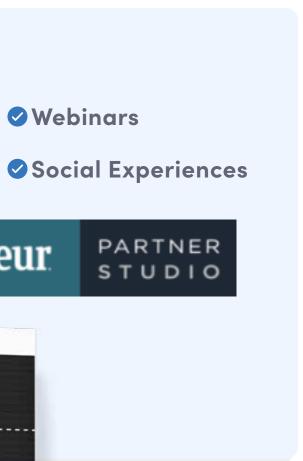
Mentions That Matter



CONTENT FORMATS





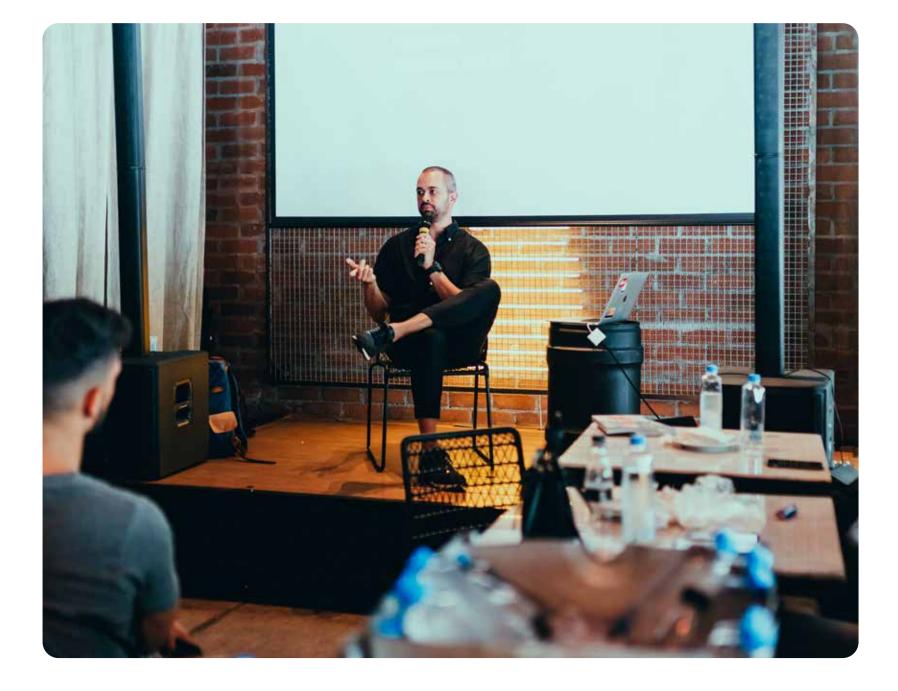




Meaningful Experiences

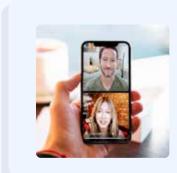
Entrepreneur hosts a variety of events ranging from intensive virtual seminars to fireside chats and conferences.

Each branded series is tailored to fit a unique mission based on the targeted business audience, whether it's by delivering practical advice or encouraging thought-provoking dialogue. These events simultaneously create memorable learning experiences for attendees and invaluable brand engagement for sponsors.















ENTREPRENEUR LIVE

Entrepreneur hosts a conference sharing the most forward-thinking practices with highly respected keynotes and industry experts. These events help today's leaders learn new ways to push business to the next level.

VIRTUAL EVENTS

Entrepreneur hosts hundreds of instructional webinars and engaging dialogue discussions online. These special events bring together influencers and entrepreneurs in a mix of riveting Q&As, presentations and panel discussions.

PROPELIFY FESTIVAL

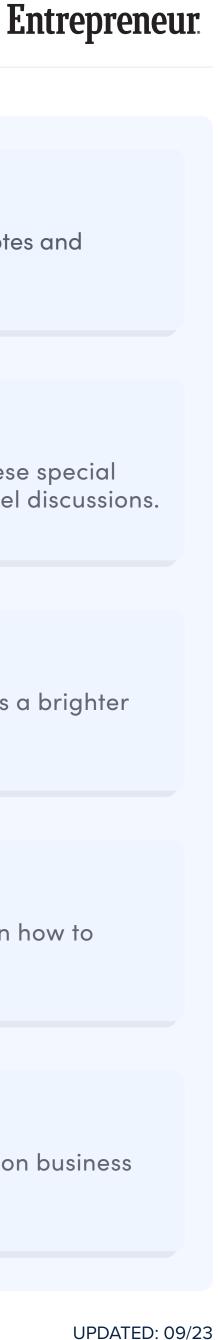
Propelify Innovation Festival empowers innovators to leverage technology and build solutions towards a brighter future. This vent unites thousands of entrepreneurs who invent the future in an immersive experience.

ELEVATOR PITCH EXPERIENCE

Founders come for the chance to be cast on an upcoming season of Entrepreneur's hit show and learn how to prepare a masterful pitch that wins over investors, customers and future partners.

WOMEN'S 100

Entrepreneur's special event coinciding with its annual 100 influential women issue will share insights on business growth and leadership. Attendees will connect in an atmosphere of collaboration and partnership.



MECHANICAL REQUIREMENTS

Printing Web Offset; Binding: Perfect Bound; Magazine Final Trim Size: Width 7.75" x Depth 10.5" Live Matter: Keep all live matter 1/4" from trim.

Space	Non-Bleed/Live Image (WIDTH X DEPTH)	Trim (WIDTH X DEPTH)	Bleed (WIDTH X DEPTH)
Spread*	15" x 10"	15.5" x 10.5"	15.75 x 10.75"
1/2 Spread Horiz.*	15" x 4.75"	15.5" x5.125"	15.75" x 5.25"
Full Page	7.25" x 10"	7.75" x 10.5"	8" x 10.75"
2/3 Page	4.5" x 9.75"	N/A	N/A
1/2 Horiz.	7" x 4.75"	N/A	N/A
1/3 Page Square	4.625" x 4.625"	N/A	N/A
1/3 Page Vertical	2" x 9.75"	N/A	N/A

*For critical spread crossovers, contact Entrepreneur Advertising Production Department.



FOLLOW THESE INSTRUCTIONS WHEN SUBMITTING MATERIALS

All ads must be submitted through AdShuttle 1. Log on to <u>www.adshuttle.com</u> 2. Sign into or create your account 3. Click on "Ad Submission" 4. System will guide you through the process

General Digital Advertising Material Requirements Every ad must have two (2) contract proofs regardless of delivery mode. All contract proofs must be made to SWOP (Specifications Web Offset Publications) standards. SWOP standards are available at www.swop.org.

Fonts

Colors

Layout

- the trim area.

Press Ready PDF Files Only (PDF/X-1a) Images

• Use high resolution images. 300 DPI is recommended. • RGB and LAB color are unacceptable.

• Images should not have ICC profiles embedded.

• Avoid scaling images. If you must, do not scale below • 50% or above 110%.

• Total Area Coverage should not exceed 300%. • Avoid using JPEG images.

• Always embed all fonts. • Do not allow font substitutions. • Do not use True Type fonts.

Only use CMYK colors; convert spot colors to process.

• Build documents in Portrait mode without scaling or rotation. • Remember, when bleed is required, provide 1/8 inch beyond

• Do not allow marks to encroach upon the trim or bleed areas.

Transparency

- All transparent objects must be flattened at a high resolution.
- Avoid placing transparent objects on top of text or other critical vector objects.

Overprint

Overprinting objects may not reproduce correctly when printed and will sometimes disappear completely. We recommend creating objects exactly as you want them to appear without relying on an overprint setting.

For detailed instructions on creating your ad using specific applications, click on the "Ad Creation Guide" or "Application Preset File" links on the AdShuttle Homepage. You may also call 1-866-774-5784 to contact the 24-hour AdShuttle support line.

Proof Specifications

All advertisers must submit two (2) high-end digital contract proofs that follow SWOP (Specifications Web Offset Publications) standards with their ad materials regardless of media delivery mode. See the Ad Creation Guide

INSERT INFORMATION

For supplied insert information, contact: Mona Rifkin, Advertising Production Manager Tel.: 949-622-5271 | E-mail: mrifkin@entrepreneur.com

SEND PROOFS TO:

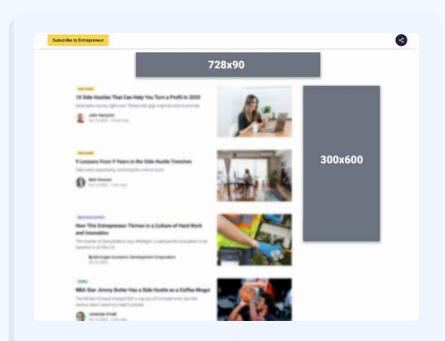
Attn: Mona Rifkin, Production Manager Entrepreneur Magazine 2 Executive Cir Ste 150 Irvine, CA 92614 Tel.: 949-622-5271 E-mail: mrifkin@entrepreneur.com

Entrepreneur magazine cannot be responsible for any color or positioning variation if advertiser does not adhere to the above specifications. Proofs that do not meet SWOP criteria will be used for color break and content checking only.



UPDATED: 09/23

2023 DIGITAL AD SPECS



STANDARD BANNERS

728x90, 970x90, 300x600, 300x250 320x50



HIGH-IMPACT UNITS

970x250, Article Break-In, In-Article Parallax, Skin, Mobile Interscroller

SKINS

DAILY

Ø Thanks for being an Entrepreneur subscriber

What are 'Ghost Jobs'? Some employers are just leaving job openings open -- even with no intention to fill them, to the annoyance of applicants. Read that story while sipping your favorite Starbucks drink, which is now coming to grocery stores. Plus, meet the Entrepreneur who's teaching kids about volunteering through family projects.

> Haley Lewis Content Strategy Editor

DAILY NEWSLETTERS

Database: 157k subscribers Native Integration: Headline: 10 words, 50 characters max **Deck:** 25 words, 115 characters max Image: 600x338 (no or minimal text in image)

TransUnion. ShareAble. FOR HIRES Helping Small Businesses Make Big Decisio

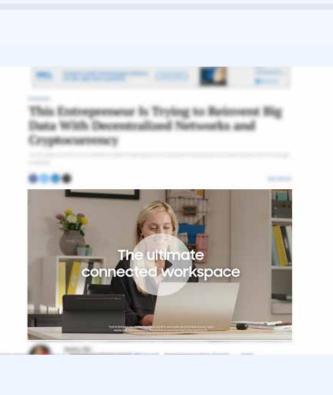
Employment screening for all sole proprietors

A Background Check Tool Built To Serve 100% of Small Businesses!

With some screening services, it can feel like you are stuck in the mud. You might have to fill out an application to become a customer or speak to a salesperson to get started. Then your application can take hours or days to be approved or be rejected altogether.

DEDICATED EMAILS

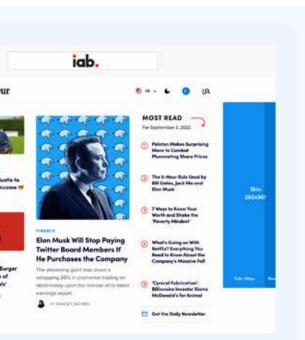
List Size: 720k names Send Max: 200k



PRE-ROLL

(mp4 or mov) Max File Size: 10 mb Click Through: Yes

Entrepreneur



280x901 on both sides of the content well (2 separate assets)

File Type: 3rd Party VAST or 1st Party

Duration: 15 seconds max Frame Rate: 30 frames max

GLOBAL SPECS

GLOBAL SFECS	
File Formats	.jpg, .gif, .png, HTML5
Max File Size	300kb
Animation	15 seconds, max 3 loops
In-Banner Video/Audio Requirements	User Inithated sound, pause & mute controls
Rich Media Requirements	All Rich Media must be 3rd-party served includes expanding and video ads), Expansion must be user initiated and close on mouse-off. Audio must be muted by default. Max pixels: 5
Recommendations	AMPHTML ads highly recommended. They average 10% higher viewability and double the CIR on average. Learn more about AMPHTML ads <u>here</u> and <u>here</u> .





2023 SALES CONTACTS



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